

Ford and Lincoln U.S.

4th Quarter 2021 Lease Residuals

2021 Model Year (15,000 miles per year leases)

Effective Date: 10/05/2021 thru 01/03/2022

Published residuals are only eligible to be used on new retail consumer Red Carpet Lease contracts and are not to be used in conjunction with any other Ford Motor Company or Ford Credit program or finance product. Contact your local Ford Credit Business Center personnel if you have questions about specific residuals and other deductions (Note: Dealers MUST deduct percentage points as applicable per footnotes).

Last Updated: 10/13/2021

FORD MUSTANG

Mustang	24-mo	36-mo	39-mo	48-mo	Mustang Mach-E	24-mo	36-mo	39-mo	48-mo
GT Coupe	54%	48%	46%	40%	Select RWD 3P	54%	52%		
GT Convertible	51%	45%	43%	37%	Select AWD 3P	55%	53%		
I4 Coupe	55%	47%	45%	39%	California Route 1 RWD 4P	54%	52%		
I4 Convertible	51%	43%	41%	35%	Premium RWD 3P	55%	53%		
Mach 1 Coupe	56%	48%	46%	42%	Premium RWD 4P	54%	52%		
					Premium AWD 3P	56%	54%		
					Premium AWD 4P	55%	53%		
					First Edition AWD 4P	55%	53%		
					GT AWD 4P	54%	52%		

3P: Standard Range Battery 4P: Extended Range Battery

FORD SUVS

EcoSport	24-mo	36-mo	39-mo	48-mo	Bronco Sport	24-mo	36-mo	39-mo	48-mo
S FWD	46%	38%	36%	29%	Base	59%	51%	49%	42%
S 4WD	47%	39%	37%	29%	Big Bend	62%	54%	52%	45%
SE FWD	49%	41%	39%	31%	Outer Banks	58%	50%	48%	41%
SE 4WD	50%	42%	40%	31%	Badlands	61%	53%	51%	44%
SES 4WD	50%	42%	40%	31%	First Edition	55%	47%	45%	38%
Titanium FWD	49%	41%	39%	30%					
Titanium 4WD	50%	42%	40%	31%					
Escape					Escape HEV & PHEV				
S FWD	53%	46%	44%	37%	SE Sport HEV FWD	59%	52%	50%	43%
S AWD	55%	48%	46%	39%	SE Sport HEV AWD	61%	54%	52%	45%
SE FWD	60%	53%	51%	44%	SEL HEV FWD	60%	53%	51%	44%
SE AWD	61%	54%	52%	45%	SEL HEV AWD	61%	54%	52%	45%
SEL FWD	60%	53%	51%	44%	Titanium HEV FWD	62%	55%	53%	46%
SEL AWD	61%	54%	52%	45%	Titanium HEV AWD	61%	54%	52%	45%
Titanium AWD	62%	55%	53%	46%	SE PHEV FWD	50%	43%	41%	34%
					SEL PHEV FWD	53%	46%	44%	37%
					Titanium PHEV FWD	54%	47%	45%	38%
Bronco 2 Door					Bronco 4 Door				
2DR 4X4 Base	72%	67%	65%	62%	4DR 4X4 Base	77%	72%	70%	67%
2DR 4X4 Big Bend	67%	62%	60%	57%	4DR 4X4 Big Bend	74%	69%	67%	64%
2DR 4X4 Black Diamond	63%	58%	56%	53%	4DR 4X4 Black Diamond	70%	65%	63%	60%
2DR 4X4 Outer Banks	61%	56%	54%	51%	4DR 4X4 Outer Banks	68%	63%	61%	58%
2DR 4X4 Advanced Base	72%	67%	65%	62%	4DR 4X4 Advanced Base	77%	72%	70%	67%
2DR 4X4 Advanced Big Bend	67%	62%	60%	57%	4DR 4X4 Advanced Big Bend	74%	69%	67%	64%
2DR 4X4 Advanced Black Diamond	63%	58%	56%	53%	4DR 4X4 Advanced Black Diamond	70%	65%	63%	60%
2DR 4X4 Advanced Outer Banks	61%	56%	54%	51%	4DR 4X4 Advanced Outer Banks	68%	63%	61%	58%
2DR 4X4 Advanced Badlands	62%	57%	55%	52%	4DR 4X4 Advanced Badlands	67%	62%	60%	57%
2DR 4X4 Advanced Wildtrak	64%	59%	57%	54%	4DR 4X4 Advanced Wildtrak	68%	63%	61%	58%
2DR 4X4 Advanced First Edition	59%	54%	52%	49%	4DR 4X4 Advanced First Edition	63%	58%	56%	53%
Edge					Edge				
SE FWD	58%	50%	48%	40%	SE AWD	58%	50%	48%	40%
SEL FWD	61%	53%	51%	44%	SEL AWD	62%	54%	52%	45%
ST-Line FWD	61%	53%	51%	44%	ST-Line AWD	62%	54%	52%	45%
Titanium FWD	61%	53%	51%	44%	ST AWD	62%	54%	52%	45%
					Titanium AWD	62%	54%	52%	45%
Explorer					Explorer				
Base RWD	56%	48%	46%	41%	Base 4WD	56%	48%	46%	41%
XLT RWD	61%	53%	51%	46%	XLT 4WD	63%	54%	52%	47%
Limited RWD	62%	54%	52%	47%	Limited 4WD	64%	55%	53%	48%
Limited HEV RWD	61%	53%	51%	46%	Limited HEV 4WD	63%	54%	52%	47%
King Ranch RWD	61%	53%	51%	46%	ST 4WD	61%	53%	51%	46%
Platinum RWD	62%	54%	52%	47%	Platinum 4WD	63%	55%	53%	48%
Platinum HEV RWD	62%	54%	52%	47%	Platinum HEV 4WD	63%	55%	53%	48%
					Timberline 4WD	61%	53%	51%	46%
					King Ranch 4WD	62%	54%	52%	47%
Expedition					Expedition MAX				
XL STX 4X2	59%	51%	49%	42%	XLT MAX 4X2	60%	52%	50%	43%
XL STX 4X4	61%	53%	51%	44%	XLT MAX 4X4	62%	54%	52%	45%
XLT 4X2	61%	53%	51%	44%	Limited MAX 4X2	64%	56%	54%	47%
XLT 4X4	63%	55%	53%	46%	Limited MAX 4X4	67%	59%	57%	50%
Limited 4X2	63%	55%	53%	46%	King Ranch MAX 4X2	62%	54%	52%	45%
Limited 4X4	65%	57%	55%	48%	King Ranch MAX 4X4	63%	55%	53%	46%
King Ranch 4X2	62%	54%	52%	45%	Platinum MAX 4X2	62%	54%	52%	45%
King Ranch 4X4	64%	56%	54%	47%	Platinum MAX 4X4	64%	56%	54%	47%
Platinum 4X2	62%	54%	52%	45%					
Platinum 4X4	64%	56%	54%	47%					

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FORD TRUCKS

Ranger	24-mo	36-mo	39-mo	48-mo	Ranger	24-mo	36-mo	39-mo	48-mo
4X2 Super Cab	64%	59%	57%	50%	4X2 Super Crew	67%	62%	60%	53%
4X4 Super Cab	64%	59%	57%	50%	4X4 Super Crew	67%	62%	60%	53%
Pickup Box Delete - Not Eligible									
F-Series F-150 Regular Cab	24-mo	36-mo	39-mo	48-mo	F-Series F-150 Regular Cab	24-mo	36-mo	39-mo	48-mo
F150 4X2 Regular Cab XL	64%	57%	55%	49%	F150 4X2 Super Cab XL	64%	57%	55%	49%
F150 4X2 Regular Cab XLT	64%	57%	55%	49%	F150 4X2 Super Cab XLT	64%	57%	55%	49%
F150 4X4 Regular Cab XL	66%	59%	57%	51%	F150 4X2 Super Cab Lariat	65%	58%	56%	50%
F150 4X4 Regular Cab XLT	66%	59%	57%	51%	F150 4X4 Super Cab XL	66%	59%	57%	51%
					F150 4X4 Super Cab XLT	66%	59%	57%	51%
					F150 4X4 Super Cab Lariat	67%	60%	58%	52%
					F150 Super Cab Raptor	68%	61%	59%	53%
F-Series F-150 Super Crew	24-mo	36-mo	39-mo	48-mo	F-Series F-150 Super Crew - PowerBoost Hybrid (HEV)	24-mo	36-mo	39-mo	48-mo
F150 4X2 Super Crew XL	66%	59%	57%	51%	F150 4X2 Super Crew XL	66%	59%	57%	51%
F150 4X2 Super Crew XLT	67%	60%	58%	52%	F150 4X2 Super Crew XLT	67%	60%	58%	52%
F150 4X2 Super Crew Lariat	70%	63%	61%	55%	F150 4X2 Super Crew Lariat	70%	63%	61%	55%
F150 4X2 Super Crew Limited	70%	63%	61%	55%	F150 4X2 Super Crew Limited	70%	63%	61%	55%
F150 4X2 Super Crew King Ranch	70%	63%	61%	55%	F150 4X2 Super Crew King Ranch	70%	63%	61%	55%
F150 4X2 Super Crew Platinum	70%	63%	61%	55%	F150 4X2 Super Crew Platinum	70%	63%	61%	55%
F150 4X4 Super Crew XL	69%	62%	60%	54%	F150 4X4 Super Crew XL	69%	62%	60%	54%
F150 4X4 Super Crew XLT	69%	62%	60%	54%	F150 4X4 Super Crew XLT	69%	62%	60%	54%
F150 4X4 Super Crew Lariat	71%	64%	62%	56%	F150 4X4 Super Crew Lariat	71%	64%	62%	56%
F150 4X4 Super Crew Limited	71%	64%	62%	56%	F150 4X4 Super Crew Limited	71%	64%	62%	56%
F150 4X4 Super Crew King Ranch	71%	64%	62%	56%	F150 4X4 Super Crew King Ranch	71%	64%	62%	56%
F150 4X4 Super Crew Platinum	71%	64%	62%	56%	F150 4X4 Super Crew Platinum	71%	64%	62%	56%
F150 Super Crew Raptor	71%	64%	62%	56%					
F150 4X4 Super Crew Tremor	71%	64%	62%	56%					
Super Duty F-250 2WD	24-mo	36-mo	39-mo	48-mo	Super Duty F-250 4WD	24-mo	36-mo	39-mo	48-mo
F250 2WD Reg Cab	41%	38%	36%	29%	F250 4WD Reg Cab	46%	42%	40%	33%
F250 2WD Crew Cab	49%	45%	43%	33%	F250 4WD Crew Cab	55%	50%	48%	39%
F250 2WD Super Cab	47%	41%	39%	32%	F250 4WD Super Cab	51%	45%	43%	36%
Super Duty F-350 2WD	24-mo	36-mo	39-mo	48-mo	Super Duty F-350 4WD	24-mo	36-mo	39-mo	48-mo
F350 2WD Reg Cab DRW	52%	48%	46%	38%	F350 4WD Reg Cab DRW	54%	49%	47%	39%
F350 2WD Reg Cab SRW	52%	48%	46%	38%	F350 4WD Reg Cab SRW	54%	49%	47%	39%
F350 2WD Super Cab DRW	52%	48%	46%	38%	F350 4WD Super Cab DRW	54%	49%	47%	39%
F350 2WD Super Cab SRW	52%	48%	46%	38%	F350 4WD Super Cab SRW	54%	49%	47%	39%
F350 2WD Crew Cab SRW	52%	48%	46%	38%	F350 4WD Crew Cab SRW	54%	49%	47%	39%
F350 4X2	52%	48%	46%	38%	F350 4X4	54%	49%	47%	39%
Transit Connect - Wagon	24-mo	36-mo	39-mo	48-mo	Transit - Wagon	24-mo	36-mo	39-mo	48-mo
Titanium LWB	55%	47%	45%	40%	T150 Wagon	40%	34%	32%	26%
Titanium SWB	56%	48%	46%	41%	T350 Wagon - Low/Med Roof	40%	34%	32%	26%
XL LWB	50%	42%	40%	34%	T350 Wagon - High Roof	39%	33%	31%	25%
XL LWB/Cargo Doors	50%	42%	40%	34%					
XLT LWB	55%	47%	45%	39%					
XLT LWB/Cargo Doors	55%	47%	45%	39%					
XLT SWB	54%	46%	44%	38%					
XLT SWB/Cargo Doors	54%	46%	44%	38%					

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4th Quarter 2021 Lease Residuals
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LINCOLN SUVS

Corsair	24-mo	36-mo	39-mo	48-mo	Nautilus	24-mo	36-mo	39-mo	48-mo
Standard AWD	61%	53%	51%	46%	Nautilus AWD	60%	52%	50%	46%
Standard FWD	61%	53%	51%	46%	Nautilus FWD	60%	52%	50%	46%
Reserve AWD	61%	53%	51%	46%	Reserve AWD	60%	52%	50%	46%
Reserve FWD	61%	53%	51%	46%	Reserve FWD	60%	52%	50%	46%
Grand Touring AWD	61%	53%	51%	46%	Black Label AWD	60%	52%	50%	46%
Aviator					Navigator				
Aviator AWD	58%	50%	48%	42%	Navigator 2WD	63%	55%	53%	46%
Aviator RWD	58%	50%	48%	42%	Navigator 4WD	63%	55%	53%	46%
Reserve AWD	58%	50%	48%	42%	Navigator L 2WD	63%	55%	53%	46%
Reserve RWD	58%	50%	48%	42%	Navigator L 4WD	63%	55%	53%	46%
Black Label	58%	50%	48%	42%	Reserve 2WD	63%	55%	53%	46%
Grand Touring	58%	50%	48%	42%	Reserve 4WD	63%	55%	53%	46%
Grand Touring Black Label	58%	50%	48%	42%	Reserve L 2WD	63%	55%	53%	46%
					Reserve L 4WD	63%	55%	53%	46%
					Black Label 4WD	63%	55%	53%	46%
					Black Label L 4WD	63%	55%	53%	46%

Mileage Options

Miles Per Year	Miles Per Year
15,000 Published 15,000 miles/year Residual	13,500 Published 15,000 miles/year Residual plus 1% pts
16,500 Published 15,000 miles/year Residual minus 1% pts	12,000 Published 15,000 miles/year Residual plus 2% pts
18,000 Published 15,000 miles/year Residual minus 2% pts	10,500 Published 15,000 miles/year Residual plus 3% pts
19,500 Published 15,000 miles/year Residual minus 3% pts	7,500 Published 15,000 miles/year Residual plus 4% pts
	5,000 Published 15,000 miles/year Residual plus 5% pts (Lincoln Only)

- Special Note 1 Residuals are for lease contracts only
Special Note 2 Vehicles modified with a commercial upfit do not qualify for RCL
Special Note 3 For upfitted vehicles, please consider a Ford Credit CommercialLease (TRAC)