

Also... here are the program numbers for pre-March 19th, 2021 order holders that your dealer can use in Vincent to look up the program:

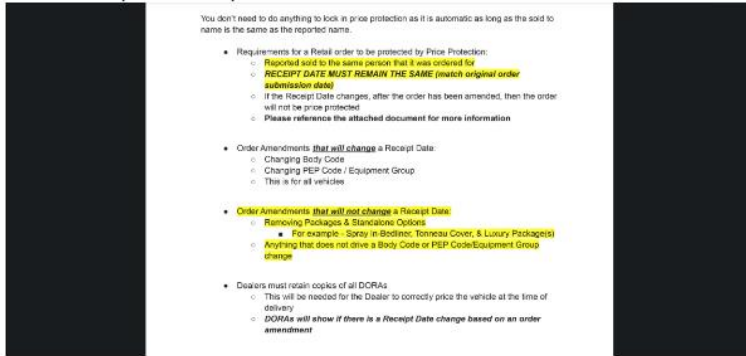
PGM#38406

Handles the MY2021 -> MY2022 price changes

PGM#38446

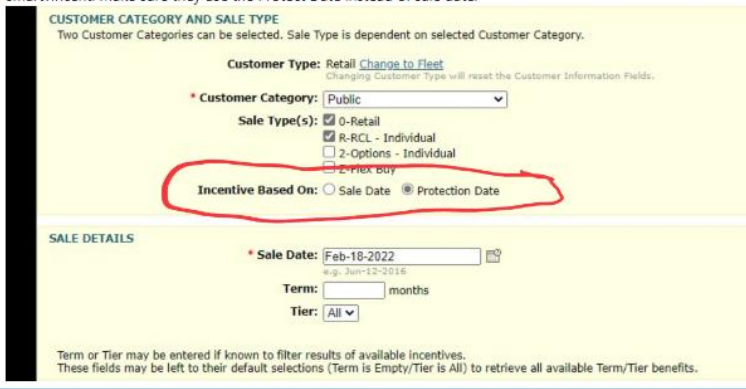
Handles the MY2022 -> MY2022.5 price changes

Only applies if you modified your order after March 11th, 2022 and in doing so, have lost the standard retail price protection.



If it wasn't ordered as plan pricing then the dealer needs to compare the invoices on the current and original and take that difference off the current plan pricing.

If you have a 21 that rolled into 22 then you will receive some of your difference in form of private cash from the smartvincent. Make sure they use the Protect Date instead of sale date.



In the AXZD form, it says

2. If vehicle was ordered prior to the announcement of a price increase, it may be eligible for price protection. Is vehicle eligible for price protection? YES NO (circle one)
Dealer may mail check to customer or decrease price. If dealer decreases the price, enter here: (\$ _____)

	MY21 - MY2 JOB1 PRICE PROTECTION AMOUNT	MY22.5 JOB2 PRICING	MAXIMUM TOTAL PRICE PROTECTION
2-Door			
Base	\$800	\$1,500	\$2,300
Big Bend	\$400	\$1,500	\$1,900
Black Diamond	\$975	\$1,500	\$2,475
Outer Banks	\$400	\$1,500	\$1,900
Wildtrak	\$800	\$2,000	\$2,800
Badlands	\$975	\$2,000	\$2,975
4-Door			
Base	\$250	\$1,250	\$1,500
Big Bend	\$250	\$1,250	\$1,500
Black Diamond	\$825	\$1,250	\$2,075
Outer Banks	\$250	\$1,250	\$1,500
Wildtrak	\$695	\$1,750	\$2,445
Badlands	\$825	\$1,750	\$2,575
	<small>Available to customers who placed a reservation/order prior March 19, 2021 (Group 1)</small>	<small>Potentially available to customers who placed a reservation or an order w/ a reservation after March 19, 2021 (Group 2 & 3)</small>	<small>Available to customers who placed a reservation/order prior March 19, 2021 (Group 1)</small>